



Donna L.K. Chiacchia



CEO, Advantage Consulting, LLC
Vision Simplified, Solution Personified



CEO, AbsoluteAdvantage™
Your Vision's Time to Rise - Programs to Realize Your Destiny

Client Results

Expertise

- ◆ Business Formation
- ◆ Business Transformation
- ◆ Project Administration
- ◆ Program Administration
- ◆ Training & Development

Client Network

- ◆ Advantage Consulting, LLC
- ◆ Dell/EMC
- ◆ DentaQuest
- ◆ Dimension Data
- ◆ Fidelity Investments
- ◆ FM Global
- ◆ Fresenius Medical Care
- ◆ HPE/SimpliVity
- ◆ Ingraham & Associates
- ◆ Massachusetts Medical Society
- ◆ MassHealth
- ◆ National Westminster Bank
- ◆ New England Journal of Medicine
- ◆ One America Insurance
- ◆ R.J. Walters, Inc.
- ◆ RBS/Citizens Bank
- ◆ Staples
- ◆ State Street Financial
- ◆ Takeda Pharmaceuticals

- ◆ Reinvented a company's annual revenue by 3000% in 18 months
- ◆ Reporting reduced from 4 days to 4 hours, saving \$1.4M
- ◆ 130,000 records migrated in 60 days, \$72M opportunity
- ◆ Incomplete for 3 years, 80 processes converged in 13 months
- ◆ Disaster averted - risk management software defects resolved in just 10 months

Engagement Details

Industries: Insurance, Pharmaceutical, Financial Services, Information Technology

Applications: Salesforce, Oracle Financials, SharePoint, Enterprise Reporting, Qstream (LMS), Brainshark (LMS), Saba (LMS) Survey Monkey, VeevaVault (DMS), erwin FYDO (Data Governance), TrackWise (QMS), Microsoft Professional Office, Visio, PowerPoint, Publisher

Methodologies: Waterfall, Agile, SDLC, SCRUM

Tools: HP- PPM Center, HP-QC, JIRA, Smartsheet, Microsoft Project

Soft Skills: Organized, Disciplined, Analytical, Focused, Creative, Realistic, Compassionate